

Candid Guard Services Private Limited

- The only constant in business is change. With a highly trained and motivated ex serviceman and professional already in security or service industry , from different demographical regions we are aiming to make them partner in our growth on PAN India expansion plan.
- CANDID GUARD SERVICES PRIVATE LIMITED , an **ISO 9001:2000** certified company, was established in the year 2006 with the sole aim of empowering ex serviceman with the knowledge which is relevant to Security industry as well as placement to the ex serviceman. It is a time tested and trusted pre-process training institute accepted and approved by whole Security Industry. Unparalleled quality, flexibility and values are the hallmarks of CANDID training program. It is undoubtedly the only institute in India that gives value for money to clients.

Mission & Vision

- Candid's mission is to equip ex serviceman & professionals and other serious aspirants with relevant skills to achieve their potential by developing them into entrepreneur with low initial investment. We believe in walking the extra mile in delivering quality to meet the customer's expectation both expressed and implied. We do this for both internal and external customers.
- Candid's vision is to be the most preferred provider of security services training and development services for business and corporate houses and placement.

Candid Training Academy

- Candid Training Academy is the Training division of Candid Guard Services Pvt. Ltd., We are the first training Institute in security industry with focus on Industrial Security, Bank Security, Cash Management, Hospitality Industry with approved curriculum. Our unique methodology of training trains a candidate from scratch to an aware and alert security person. Thus our certificate gives proper exposure to our security professional trained at our institute.
- Candid follows a teaching methodology which successfully blends conceptual knowledge with practical application of skills acquired during the training process.
- A compressive course at CANDID will take students through the following levels of learning:
 - **SECURITY**
 - **RISK MANAGEMENT**
 - **PRINCIPLES OF SECURITY**
 - **PHYSICAL SECURITY**
 - **VULNERABILITY ASSESSMENT AND SECURITY PLANNING**
 - **INDUSTRIAL SECURITY**
 - **INDUCTRIAL HEALTH AND SAFETY**
 - **ARMS AND AMMUNITION**
 - **TERRORISM**
 - **CARGO LOSS PREVENTION**
 - **GUARD DOGS**
 - **SECURITY VIS-AVIS LAW**
 - **FIRST INFORMATION REPORT**
 - **CHEMISTRY OF COMBUSTION AND PRINCIPLES OF EXTINCTION**
 - **FIRST AID FIRE FIGHTING EQUIPMENT AND MAINTENANCE**

Candid Guard Services Private Limited

- Today Security is the fastest growing industry, almost all the big cities of India are flooded with unorganized players.
- Fueled by rapid economic growth and government regulation, India's private security industry has added a million new jobs to the economy, [reports](#) *The Economic Times*.
- [According to India's The Hindu Business Line](#), the sector will grow by 20 to 25 percent over the next five years.
- For hundreds of thousands of job seekers, especially rural youths, private security service has thrown up a wide range of job opportunities. The number of people employed as security[y] guards is expected to double in the next five years to 10 million.
- d) Private security worldwide is a US\$150bn industry. Today, the security management scenario is very different from the past decades and is rapidly evolving. Organizations are exposed to more complexity and uncertainty because of the pace at which their risk environment changes; therefore, security management today is about finding the right balance between protecting the organization's core assets, including people, and enabling them to do their job.
- e) As a result, the law has encouraged organizations to use private security to supplement the country's police force.
- "It is not possible for police to deploy security personnel everywhere. Encouraging private security agencies to come up is a right step to help the police," said Delhi Police spokesman Rajan Bhagat.
- f) **The sector's economic growth has also piqued the attention of foreign investors. In early December, the Swedish security firm Securitas AB [bought](#) a 49 percent stake in the Delhi-based Walson Services**
- It has changed the life style of many individuals

Franchisee Plan

- Major Retd. Pravin Singh Director Candid Guard Services Private Limited is planning a PAN India expansion plan in the franchisee model.
- Being a manpower and human resource related opportunity and keeping in view the number of ex service man especially from army who are already have used it as a second career option, it has been decided to throw this offer first to willing ex serviceman or eligible candidate who want to be an entrepreneur at their respective places.
- **People at helm affairs for security contract can take franchisee as additional source of income.**
- The advantage is being an initial low cost investment and straight away induction into profitable business by being partner to us with all legal and other statutory formalities being taken care by the corporate office.
- Initial requirement will be formal agreement with us after depositing the license fees they can start operations initially followed by full fledged office with separate verticals of accounts, operations and sales as the business progresses.
- They will be imparted a week of induction training (after receipt of franchisee application form) with emphasis on marketing, identifying clients, costing and generating new business for which their share in profit will be **of 40 percent of the profit after tax.** They will be provided with marketing material, training and operational manual after the induction training.

Statistics

SAMPLE QUOTATION			
Category	Security Guard	Supervisor	Vallet Parker Driver
Min. Wage	4459	5465	4965
Special Pay	520	520	520
ESI @ 4.75%	211.80	259.59	235.84
EPF @ 13.61%	606.87	743.79	675.74
BONUS @ 8.33%	371.43	455.23	413.58
Gratuity @ 4.81%	214.48	262.87	238.82
Uniform @10%	445.90	546.50	496.50
H.R.A. @10%	445.90	546.50	496.50
Cost per head	7275.39	8799.48	8041.98
Releiving 16.68%	1213.53	1467.75	1341.40
Sub Total	8488.92	10267.23	9383.38
Our profit @ 12%	1018.67	1232.07	1126.01
Total	9507.59	11499.29	10509.38
Rates quoted are for 8 hourly shifts for civilian staff.			
Service tax extra as per Government notification.			

Suppose Number of staff	100	5	10
Total Profit	101867.03	6160.34	11260.05
Company Share @ 60%	61120.22	3696.20	6756.03
Your Share @ 40%	40746.81	2464.13	4504.02

You earn per month	47714.97
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Candid Concept

- Increasingly across the globe and in India, an organization that can keep its core assets and processes in service in the face of an attack or accident (and actually improve its ability to adapt to future events) is considered to have a definitive competitive advantage.
- Exponential increase in anti-social and terror activities, equally in developed and developing countries, will continue to lead the growing demand for the services of professional security agencies.
- We foresee the emergence in the demand for the following new services:
 - High-end Security Solutions Consultancy
 - High-end Security training to various entities of the government, including the Homeland Security agencies
 - Expert help in preparation of security programs for corporate and large projects, planning and writing SOP (Standard Operating Procedures) including protocol, procedures and implementation guidelines.

Security Industry

Private security industry in India is estimated to be over INR 10,000 crores today and growing at a CAGR of ~ 22%. The fast paced growth gives rise to some challenges and opportunities. According to an ASSOCHAM report, the industry requires over two lakh security professionals in various installations/utilities in the next coming years. With this huge opportunity comes a great challenge for the industry too - to regularize and organize the industry across all states in India with the implementation of The Private Security Agencies (Regulation) Act 2005 - to ensure uniform standards of professionalism across the country.

Utilization of trained ex serviceman manpower as per new environment and Correct training at Candid Training Academy have also been one of the primary reasons of our exponential growth and heightened customer satisfaction levels

Ex Serviceman

- **During their tenure with Armed Forces, officers and soldiers acquire varying expertise virtually in all disciplines ranging from Human Resource management, security management, medical, hospitality, inventory control, logistic management including highly technical fields. On retiring they still are relatively young, between 30-40 years of age. Industry can, and should, offer employment to these soldiers for mutual benefit to the industry and to our retired personnel.**
- **To study and analyze various aspects of security industry with special emphasis on utilization of trained ex serviceman in this field to fill up the void of demand of corporate houses and PSUs by our company Candid Guard Services Private Limited in Central India region.**
- **Ex Serviceman with training in marketing, sales, recruitment & training, deployment can become a valuable business associates of Candid in a mutual beneficial role where in Candid will provide a cheap and affordable platform for ex serviceman to become entrepreneur and associate in Security Industry.**

We are also located at

Our Centers across the country

- Raipur
- Ranchi
- Jharsuguda
- Nagpur
- Lucknow
- Bhopal
- Jabalpur
- Patna
- Bilaspur
- Bhubaneswar
- Balasore
- Jamsedpur

FAQs

Query	Answer
What is franchisee?	Franchisee is the expansion of business in a partnership model in which franchisor sells the rights of business in a particular territory to the aspirant and capable franchisee . Franchisee get their share of profit in the business generated in their territory in return which is 40 percent of profit after tax in our case.
Why is the franchisee required by Candid GS Pvt Ltd?	Candid GS Pvt Ltd is a new company with limited resources in central India region but has few PAN India contracts of huge corporate in its bag, which require the PAN India presence of Candid GS Pvt Ltd. We cannot afford to open branch offices in all cities so we have decided to offer the profit sharing to the franchisee in the franchisee model.

FAQs

Query	Answer
What is franchisee Fee?	Franchisee fee is one time non refundable fee for the tenure of franchisee agreement of two year. It is Rs one lac plus service tax for a city and Rs three lacs plus service tax for an Area/state. It will not be charged again on extension of franchise agreement on mutual consent.
Why is the franchisee fee being charged?	Franchisee fee is a license fee which will be used for statutory licensing like ESI, PSARA, Labour etc for the franchisee. Also it will form part of security deposit of the franchise.

FAQs

Query	Answer
Can the franchisee Fee waived off?	Franchisee fee has been waived on request from ex serviceman as initial offer. But once it is advertised through franchise india we will not be able to waive off franchisee fee of one lac.
Is there any other fee that is being charged?	Yes before the franchisee fee aspirant candidate have to send in franchise request form with their details and a DD of 15,000/- (non refundable) which will cover their training and marketing materials being provided to them

FAQs

Query	Answer
Can there be many franchisee in a region?	Yes, each franchisee will be with a unique franchisee id and they have their own separate profit sharing account. It is the matter of business expansion and the franchisee are supposed to handle the corporate contracts as well.
Is there any other schedule for franchisee fee?	Franchisee aspirants have to fill in the franchisee application for form and a send a DD of Rs 15,000/- to us., this amount is for the training and marketing material being supplied to you by Candid. There are no other fee schedule for you.

FAQs

Query	Answer
<p>What is the role of Candid GS Pvt Ltd.? What job will Candid do?</p>	<p>All official job like billing, Service tax, PF, ESI , salary etc will done by corporate office. All payments will be by cheques only. Apart from this the corporate contracts on PAN India or region basis will be the responsibility of Candid.</p>
<p>Is there any collaboration or association been sought for branding of Candid.</p>	<p>Yes, it will disclosed once the agreement materializes.</p>

Contact Us ...

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